

NORTHERN TRUST  
PROXY VOTING  
POLICIES, PROCEDURES AND  
GUIDELINES

Revised 3/19/12

**Northern Trust  
Proxy Voting  
Policies and Procedures**

Revised 11/03 /11

These policies and procedures (and the guidelines that follow) apply to the voting of proxies by Northern Trust Corporation affiliates (“Northern Trust”) for accounts over which Northern Trust has been granted proxy voting discretion.

**SECTION 1. PROXY VOTING GUIDELINES**

The fundamental precept followed by Northern Trust in voting proxies is to ensure that the manner in which shares are voted is in the best interest of clients/beneficiaries and the value of the investment. As used in these policies and procedures the term “clients/beneficiaries” means any person or entity having the legal or beneficial ownership interest, as the case may be, in a trust, custody or investment management account over which Northern Trust has discretionary voting authority.

Absent special circumstances of the types described in these policies and procedures, Northern Trust will generally exercise its proxy voting discretion in accordance with the guidelines set forth below. In situations where the application of Northern Trust’s guidelines would be inappropriate for particular proxy issues of non-U.S. companies due to local market standards, customs and best practices, Northern Trust will instruct its Proxy Voting Service (defined below in Section 3) to provide a vote recommendation based on the Proxy Voting Service’s relevant global guidelines. Examples of such issues include “poison pill” defenses, which are allowed to be approved by a company’s board of directors without shareholder approval in a number of countries, and definitions of director independence, which vary significantly from country to country.

The foregoing domestic and global proxy voting guidelines are collectively referred to in these policies and procedures as the “Proxy Guidelines”.

**SECTION 2. PROXY COMMITTEE**

Northern Trust’s Proxy Committee has responsibility for the content, interpretation and application of the Proxy Guidelines. Membership of the Proxy Committee consists of a group of senior Northern Trust investment and compliance officers. Meetings of the Proxy Committee may be called by the Chairperson or, in his or her absence, by any two committee members. Meetings may be conducted in person or telephonically. A majority of committee members present (in person or by proxy) will constitute a quorum for the transacting of business at any meeting. The approval of proxy votes or changes to these policies and procedures or the Proxy Guidelines may be made by majority vote of those present (in person or by proxy) at a meeting called for that purpose. Alternatively, the Committee may approve proxy votes or changes to these policies and procedures or

the Proxy Guidelines by a majority vote communicated telephonically (without a meeting) or electronically, provided that any action so approved is properly documented and reflected in minutes of the next meeting of the Committee.

### **SECTION 3. PROXY VOTING SERVICE**

Northern Trust has delegated to an independent third party proxy voting service (“Proxy Voting Service”), the responsibility to review proxy proposals and to make voting recommendations to the Proxy Committee in a manner consistent with the Proxy Guidelines. In the event that the Proxy Voting Service does not or will not provide recommendations with respect to proxy proposals for securities over which Northern Trust or its affiliates have voting discretion, the relevant proxy analyst at Northern Trust responsible for the issuer or its business sector shall be responsible for reviewing the proxy proposal and making a voting recommendation to the Proxy Committee consistent with the Proxy Guidelines.

### **SECTION 4. APPLICATION OF PROXY GUIDELINES**

It is intended that the Proxy Guidelines will be applied with a measure of flexibility. Accordingly, except as otherwise provided in these policies and procedures, the Proxy Committee may vote proxies contrary to the recommendations of the Proxy Voting Service, or, in the circumstances described in Section 3 above, a Northern Trust proxy analyst, if it determines such action to be in the best interests of Northern Trust clients/beneficiaries. In the exercise of such discretion the Proxy Committee may take into account a wide array of factors relating to the matter under consideration, the nature of the proposal, and the company involved. As a result, a proxy may be voted in one manner in the case of one company and in a different manner in the case of another where, for example, the past history of the company, the character and integrity of its management, the role of outside directors, and the company’s record of producing performance for investors justifies a high degree of confidence in the company and the effect of the proposal on the value of the investment. Similarly, poor past performance, uncertainties about management and future directions, and other factors may lead to a conclusion that particular proposals present unacceptable investment risks and should not be supported. In addition, the proposals should be evaluated in context. For example, a particular proposal may be acceptable standing alone, but objectionable when part of an existing or proposed package, such as where the effect may be to entrench management. Special circumstances may also justify casting different votes for different clients/beneficiaries with respect to the same proxy vote.

The Proxy Committee will document the rationale for any proxy voted contrary to the recommendation of the Proxy Voting Service or, in the circumstances described in Section 3 above, a Northern Trust proxy analyst.

## SECTION 5. CONFLICTS OF INTEREST

Northern Trust may occasionally be subject to conflicts of interest in the voting of proxies due to business or personal relationships it maintains with persons having an interest in the outcome of certain votes. For example, Northern Trust may provide trust, custody, investment management, brokerage, underwriting, banking and related services to accounts owned or controlled by companies whose management is soliciting proxies. Northern Trust may also occasionally have business or personal relationships with other proponents of proxy proposals, participants in proxy contests, corporate directors or candidates for directorships.

Northern Trust seeks to address such conflicts of interest in various ways, including the following:

- I. The establishment, composition and authority of the Proxy Committee
- II. The delegation of primary responsibility for proxy review and vote recommendation functions to the Proxy Voting Service,
- III. Subject to paragraph IV below, if the Proxy Committee determines that a particular proxy vote involves a potential conflict of interest between Northern Trust and a person having an interest in the outcome of that vote, it will follow the vote recommendations of the Proxy Voting Service, provided pursuant to these policies and procedures, with respect to such proxy issue unless the Proxy Committee determines, consistent with its duty of loyalty and care, that the interests of clients/beneficiaries would be better served by voting contrary to such vote recommendations. Notwithstanding Section 3, any determination by the Proxy Committee under this paragraph III to vote a proxy issue in a manner contrary to such vote recommendations must be made by a vote of at least 70% of the then current members of the Proxy Committee.
- IV. If the Proxy Committee determines that a particular proxy issue involves a conflict of interest so severe that the Proxy Committee is unable to exercise independent judgment on the voting of such proxy issue, the Proxy Committee may resolve the conflict of interest in any of the following ways:
  - Following the vote recommendation of the Proxy Voting Service provided pursuant to these policies and procedures
  - Following the vote recommendation of an independent fiduciary appointed for that purpose
  - Voting pursuant to client direction
  - Abstaining
  - Voting pursuant to a “mirror voting” arrangement (under which shares

are voted in the same manner and proportion as some or all of the other shares not voted by the Proxy Committee)

The method selected by the Proxy Committee may vary, consistent with its duty of loyalty and care, depending upon the facts and circumstances of each situation and the requirements of applicable law. Examples of proxy votes referred to in this paragraph IV include, without limitation, voting proxies on securities issued by Northern Trust Corporation or its affiliates, and proxy votes on matters in which Northern Trust has a direct financial interest (such as shareholder approval of a change in mutual fund advisory fees where Northern Trust is the fund advisor).

## **SECTION 6. PROXY VOTING RECORDS; CLIENT DISCLOSURES**

Northern Trust will maintain the following records relating to proxy votes cast under these policies and procedures:

- I. A copy of these policies and procedures.
- II. A copy of each proxy statement Northern Trust receives regarding client securities.
- III. A record of each vote cast by Northern Trust on behalf of a client.
- IV. A copy of any document created by the Proxy Committee that was material to making a decision how to vote proxies on behalf of a client or that memorialized the basis for that decision.
- V. A copy of each written client request for information on how Northern Trust voted proxies on behalf of the client, and a copy of any written response by Northern Trust to any (written or oral) client request for information on how Northern Trust voted proxies on behalf of the requesting client.

The foregoing records will be retained for such period of time as is required to comply with applicable laws and regulations. Northern Trust may rely on one or more third parties to make and retain the records referred to in items II. and III. above.

The Proxy Committee will cause copies of the foregoing records, as they relate to particular clients, to be provided to those clients upon request. It is generally the policy of Northern Trust not to disclose its proxy voting records to third parties, except as may be required by applicable laws and regulations.

## **SECTION 7. ERISA ACCOUNTS**

Plans governed by the Employee Retirement Income Security Act of 1974, as amended (“ERISA”), are to be administered consistent with the terms of the governing plan documents and applicable provisions of ERISA. In cases where sole proxy voting discretion rests with Northern Trust, the foregoing policies and procedures will be followed, subject to the fiduciary responsibility standards of ERISA. These standards generally require fiduciaries to act prudently and to discharge their duties solely in the

interests of participants and beneficiaries. The Department of Labor has indicated that the voting decisions of ERISA fiduciaries must generally focus on the course that would most likely increase the value of the stock being voted.

The documents governing ERISA individual account plans may set forth various procedures for voting “employer securities” held by the plan. Where authority over the investment of plan assets is granted to plan participants, many individual account plans provide that proxies for employer securities will be voted in accordance with directions received from plan participants as to shares allocated to their plan accounts. In some cases, the governing plan documents may further provide that unallocated shares and/or allocated shares for which no participant directions are received will be voted in accordance with a proportional voting method in which such shares are voted proportionately in the same manner as are allocated shares for which directions from participants have been received. Consistent with Labor Department positions, it is the policy of Northern Trust to follow the provisions of a plan’s governing documents in the voting of employer securities unless it determines that to do so would breach its fiduciary duties under ERISA.

## **SECTION 8. MUTUAL FUNDS**

Proxies of registered management investment companies will be voted subject to any applicable investment restrictions of the fund and, to the extent applicable, in accordance with any resolutions or other instructions approved by authorized persons of the fund.

## **SECTION 9. OTHER SPECIAL SITUATIONS**

Proxies of funds or accounts that specify the use of proxy guidelines other than the Proxy Guidelines will be voted in accordance with these other guidelines. Northern Trust may choose not to vote proxies in certain situations or for certain accounts either where it deems the cost of doing so to be prohibitive or where the exercise of voting rights could restrict the ability of an account’s portfolio manager to freely trade the security in question. For example, in accordance with local law or business practices, many foreign companies prevent the sales of shares that have been voted for a certain period beginning prior to the shareholder meeting and ending on the day following the meeting (“share blocking”). Due to these restrictions, Northern Trust must balance the benefits to its clients of voting proxies against the potentially serious portfolio management consequences of a reduced flexibility to sell the underlying shares at the most advantageous time. For companies in countries with share blocking periods, the disadvantage of being unable to sell the stock regardless of changing conditions generally outweighs the advantages of voting at the shareholder meeting for routine items. Accordingly, Northern Trust will not vote those proxies in the absence of an unusual, significant vote. Various accounts over which Northern Trust has proxy voting discretion participate in securities lending programs administered by Northern Trust or a third party. Because title to loaned securities passes to the borrower, Northern Trust will be unable to vote any security that is out on loan to a borrower on a proxy record date. If Northern Trust has investment discretion, however, it reserves the right of the portfolio manager to instruct the lending agent to terminate a loan in situations where the matter to be voted

upon is deemed to be material to the investment and the benefits of voting the security are deemed to outweigh the costs of terminating the loan.

# Northern Trust

## Proxy Voting Guidelines

### I. The Board of Directors

#### A. Voting on Director Nominees in Uncontested Elections

Northern Trust generally votes **for** director nominees in uncontested elections absent countervailing factors such as a lack of director independence (see below) or chronic, unjustified absenteeism.

#### B. Director Independence

For any situations not already covered by a rule or regulation, Northern Trust will generally vote for shareholder proposals requesting that the board of a company be comprised of a majority of independent directors and will generally vote against shareholder proposals requesting that the board of a company be comprised of a supermajority of independent directors. Northern Trust generally votes against shareholder proposals that would require the appointment of a lead or presiding director unless the audit, compensation and nominating committees are not composed of independent persons. Northern Trust generally votes for shareholder proposals that request that the board audit, compensation and/or nominating committees include independent directors exclusively and withholds votes for the election of non-independent directors serving on an audit, compensation or nominating committee or board. In addition, Northern Trust generally leaves the choice of chairman to the board's discretion as Northern Trust's support for proposals that principal committees consist exclusively of independent directors and that the board be comprised of a majority of independent directors provides sufficient checks and balances.

For all situations that involve a NASDAQ or a NYSE listed company, Northern Trust will use the NASDAQ's or the NYSE's definition, respectively, of an independent director to determine a board candidate's status. In any other situation, Northern Trust will consider a board candidate or member to lack independence if the proposed director:

a) Receives, or one of the proposed director's immediate family members receives, more than \$100,000 per year in direct compensation from the listed company, other than director and committee fees and pension or other forms of deferred compensation for prior service (provided such compensation is not contingent in any way on continued service); such person is presumed not to be independent until three years after he or she ceases to receive more than \$100,000 per year in such compensation.

b) Is affiliated with or employed by, or if one of the proposed director's immediate family members is affiliated with or employed in a professional capacity by, a present or former auditor of the company; the proposed director will not be considered "independent" until three years after the end of either the affiliation or the auditing relationship.

c) Is employed, or one of the proposed director's immediate family members is employed, as an executive officer of another company where any of the listed company's present executives serves on that company's compensation committee; the proposed director will not be considered "independent" until three years after the end of such service or the employment relationship.

d) Is an executive officer or an employee, or one of the proposed director's immediate family members is an executive officer, of another company (A) that accounts for at least 2% or \$1 million, whichever is greater, of the listed company's consolidated gross revenues, or (B) for which the listed company accounts for at least 2% or \$1 million, whichever is greater, of such other company's consolidated gross revenues; in each case, the proposed director is not considered "independent" until three years after consolidated gross revenues fall below that threshold.

### **C. Lead Independent Director**

Northern Trust generally votes for shareholder proposals in support of the appointment of a lead independent director

### **D. Stock Ownership Requirements**

Northern Trust generally votes **against** shareholder proposals requiring directors to own a minimum amount of company stock in order to qualify as a director, or to remain on the board.

### **E. Term of Office**

Northern Trust generally votes **against** shareholder proposals to limit the tenure of outside directors.

### **F. Director and Officer Indemnification and Liability Protection**

Proposals concerning director and officer indemnification and liability protection are evaluated on a **case by case** basis. Northern Trust generally votes **for** proposals providing indemnification protection to officers and directors, and **for** proposals limiting the liability of officers and directors for monetary damages, provided such proposals do not appear to conflict with applicable law and cover only future actions.

### **G. Charitable Contributions**

Northern Trust votes **against** shareholder proposals to eliminate, direct or otherwise restrict charitable contributions.

## II. Proxy Contests

### A. Voting for Director Nominees in Contested Elections

Votes in a contested election of directors are evaluated on a **case-by-case** basis, considering the following factors:

- long-term financial performance of the target company relative to its industry;
- management's track record;
- background to the proxy contest;
- qualifications of director nominees (both slates);
- evaluation of what each side is offering shareholders as well as the likelihood that the proposed objectives and goals can be met; and
- stock ownership positions.

### B. Reimburse Proxy Solicitation Expenses

Decisions to provide full reimbursement for dissidents waging a proxy contest are made on a **case-by-case** basis. Northern Trust will generally support such proposals in cases where (i) Northern Trust votes in favor the dissidents and (ii) the proposal is voted on the same proxy as the dissident slate and, as such, is specifically related to the contested proxy at issue.

Northern Trust generally votes **for** proposals allowing shareholders to elect replacements and fill vacancies.

## III. Auditors

### Ratifying Auditors

Northern Trust generally votes **for** proposals to ratify auditors, unless: an auditor has a financial interest in or association with the company, and is therefore not independent; or there is reason to believe that the independent auditor has rendered an opinion which is neither accurate nor indicative of the company's financial position.

Northern Trust generally votes **against** shareholder proposals that seek to restrict management's ability to utilize selected auditors, subject to the qualifications set forth above.

## IV. Proxy Contest Defenses

### A. Board Structure: Staggered vs. Annual Elections

Northern Trust generally votes **against** proposals to classify the board and **for** proposals to repeal classified boards and to elect all directors annually.

### B. Shareholder Ability to Remove Directors

Northern Trust generally votes **for** proposals that provide that directors may be removed *only* for cause.

Northern Trust generally votes **for** proposals allowing shareholders to elect replacements and fill vacancies.

### C. Cumulative Voting

Northern Trust generally votes **against** proposals to eliminate cumulative voting, unless such proposals are intended to effectuate a majority voting policy.

Northern Trust generally votes **for** proposals to institute cumulative voting, unless the company has previously adopted a majority voting policy, or a majority voting shareholder proposal, consistent with Northern Trust's majority voting guidelines, is on the ballot at the same time as the cumulative voting proposal, in which case Northern Trust generally votes **against** such cumulative voting proposals.

### D. Majority Voting

In analyzing shareholder proposals calling for directors in uncontested elections to be elected by an affirmative majority of votes cast, Northern Trust focuses on whether or not the company has adopted a written majority voting (or majority withhold) policy that provides for a meaningful alternative to affirmative majority voting.

In cases where companies have not adopted a written majority voting (or majority withhold) policy, Northern Trust generally votes **for** shareholder majority voting proposals.

In cases where companies have adopted a written majority voting (or majority withhold) policy, Northern Trust generally votes **against** shareholder majority voting proposals, provided that the policy is set forth in the company's annual proxy statement and either:

- requires nominees who receive majority withhold votes to tender their resignation to the board;

- sets forth a clear and reasonable timetable for decision-making regarding the nominee's status; and
- does not contain any specific infirmities that would render it an ineffective alternative to an affirmative majority voting standard

or otherwise provides a meaningful alternative to affirmative majority voting.

In determining the adequacy of a company's majority voting (or majority withhold) policy, Northern Trust may also consider, without limitation, any factors set forth in the policy that are to be taken into account by the board in considering a nominee's resignation and the range of actions open to the board in responding to the resignation (e.g., acceptance of the resignation, maintaining the director but curing the underlying causes of the withheld votes, etc.).

#### **E. Shareholder Ability to Call Special Meetings**

Northern Trust generally votes **for** proposals to restrict or prohibit shareholder ability to call special meetings, but will vote against such proposals and in favor of shareholder proposals to allow shareholders to call special meetings if the minimum ownership requirement is at least 10% of outstanding shares.

#### **F. Shareholder Ability to Act by Written Consent**

Northern Trust generally votes **against** shareholder proposals allowing shareholders to take action by written consent. Northern Trust will review on a **case-by-case** basis management proposals allowing shareholders to take action by written consent

#### **G. Shareholder Ability to Alter the Size of the Board**

Northern Trust generally votes **against** proposals limiting management's ability to alter the size of the board.

### **V. Tender Offer Defenses**

#### **A. Poison Pills**

Northern Trust generally votes **against** shareholder proposals that ask a company to submit its poison pill for shareholder ratification.

Northern Trust will review on a **case-by-case** basis management proposals to ratify a poison pill.

## **B. Fair Price Provisions**

Northern Trust will review votes **case-by-case** on fair price proposals, taking into consideration whether the shareholder vote requirement embedded in the provision is no more than a majority of disinterested shares.

Northern Trust generally votes **for** shareholder proposals to lower the shareholder vote requirement in existing fair price provisions.

## **C. Greenmail**

Northern Trust generally votes **for** proposals to adopt anti-greenmail charter or bylaw amendments or otherwise restrict a company's ability to make greenmail payments.

Northern Trust votes on a **case-by-case** basis anti-greenmail proposals when they are bundled with other charter or bylaw amendments.

## **D. Pale Greenmail**

Northern Trust votes on a **case-by-case** basis restructuring plans that involve the payment of pale greenmail.

## **E. Unequal Voting Rights**

Northern Trust generally votes **against** dual class exchange offers.

Northern Trust generally votes **against** dual class recapitalizations.

## **F. Supermajority Shareholder Vote Requirement to Amend the Charter or Bylaws**

Northern Trust generally votes **against** management proposals to require a supermajority shareholder vote to approve charter and bylaw amendments.

Northern Trust generally votes **for** shareholder proposals to lower supermajority shareholder vote requirements for charter and bylaw amendments.

## **G. Supermajority Shareholder Vote Requirement to Approve Mergers**

Northern Trust generally votes **against** management proposals to require a supermajority shareholder vote to approve mergers and other significant business combinations.

Northern Trust generally votes **for** shareholder proposals to lower supermajority shareholder vote requirements for mergers and other significant business combinations.

## **H. White Squire Placements**

Northern Trust generally votes **for** shareholder proposals to require shareholder approval of blank check preferred stock issues for other than general corporate purposes, unless the company has committed to issuing such shares with no more than one vote per share.

## **VI. Miscellaneous Governance Provisions**

### **A. Confidential Voting**

Northern Trust generally votes **for** proposals requiring confidential voting and independent vote tabulators.

### **B. Equal Access**

Northern Trust generally votes **against** shareholder proposals that would allow significant company shareholders equal access to management's proxy material in order to evaluate and propose voting recommendations on proxy proposals and director nominees, and in order to nominate their own candidates to the board.

### **C. Bundled Proposals**

Northern Trust votes on a **case-by-case** basis bundled or "conditioned" proxy proposals. In the case of items that are conditioned upon each other, we examine the benefits and costs of the packaged items. In instances when the joint effect of the conditioned items is not in shareholders' best interests, we vote against the proposals. If the combined effect is positive, we support such proposals.

### **D. Shareholder Advisory Committees**

Northern Trust votes on a **case-by-case** basis, proposals to establish a shareholder advisory committee.

### **E. Board of Directors Failure to Respond to Certain Majority Approved Shareholder Proposals**

Northern Trust votes on a case-by-case basis on whether to withhold votes from certain directors in the event the board of directors has failed to adequately respond to a majority approved shareholder proposal. Northern Trust will generally not withhold votes from directors in cases where Northern Trust previously voted against the majority approved shareholder proposal. In cases where Northern Trust previously voted in favor of the majority approved shareholder proposal, it will first determine whether it is appropriate under the circumstances to withhold votes from any directors, and if it determines that such action is appropriate it will then determine the director or directors from which votes should be withheld. Factors that will be taken into consideration include the documented response of the board, if any, concerning its action or inaction relating to the relevant

shareholder proposal, whether particular board members served on a committee that was responsible for determining a response to the shareholder proposal, the importance of retaining particular directors or groups of directors to protect shareholder value, and such other factors as Northern Trust may deem appropriate.

## **VII. Capital Structure**

### **A. Common Stock Authorization**

Northern Trust votes on a **case-by-case** basis, proposals to increase the number of shares of common stock authorized for issue.

### **B. Stock Distributions: Splits and Dividends**

Northern Trust generally votes **for** management proposals to increase common share authorization for a stock split, provided that the split does not result in an increase of authorized but unissued shares of more than 100% after giving effect to the shares needed for the split.

### **C. Reverse Stock Splits**

Northern Trust generally votes **for** management proposals to implement a reverse stock split, provided that the reverse split does not result in an increase of authorized but unissued shares of more than 100% after giving effect to the shares needed for the reverse split.

### **D. Blank Check Preferred Authorization**

Absent special circumstances (e.g., actions taken in the context of a hostile takeover attempt) indicating an abusive purpose, Northern Trust generally votes **against** proposals that would authorize the creation of new classes of preferred stock with unspecified voting, conversion, dividend and distribution, and other rights, stock unless the voting, conversion, dividend and distribution, and other rights are specified and the voting rights are limited to one vote per share.

### **E. Shareholder Proposals Regarding Blank Check Preferred Stock**

Northern Trust generally votes **for** shareholder proposals requiring blank check preferred stock placements to be submitted for shareholder ratification unless the shares are to be issued for the purpose of raising capital or making acquisitions.

### **F. Adjust Par Value of Common Stock**

Northern Trust generally votes **for** management proposals to reduce the par value of common stock.

## **G. Preemptive Rights**

Northern Trust reviews on a **case-by-case** basis, proposals to create or abolish preemptive rights. In evaluating proposals on preemptive rights, we look at the size of a company and the characteristics of its shareholder base. We generally oppose preemptive rights for publicly-held companies with a broad stockholder base.

## **H. Debt Restructurings**

Northern Trust reviews on a **case-by-case** basis, proposals to increase common and/or preferred shares and to issue shares as part of a debt restructuring plan. We consider the following issues:

- *Dilution* -- How much will ownership interest of existing shareholders be reduced, and how extreme will dilution to any future earnings be?
- *Change in Control* -- Will the transaction result in a change in control of the company?
- *Bankruptcy* -- Is the threat of bankruptcy, which would result in severe losses in shareholder value, the main factor driving the debt restructuring?

Generally, we approve proposals that facilitate debt restructurings unless there are clear signs of self-dealing or other abuses.

## **I. Share Repurchase Programs**

Northern Trust generally votes **for** management proposals to institute open-market share repurchase plans in which all shareholders may participate on equal terms.

## **VIII. Executive and Director Compensation**

Northern Trust votes on a **case-by-case** basis on executive and director compensation plans. Northern Trust generally votes **against** compensation plans if :

- a. The exercise price is less than 100% of fair market value at the time of grant; or
- b. The company has repriced underwater stock options during the past three years;  
or
- c. The company fails the following described burn rate test.

A company will generally fail Northern Trust 's burn rate test if its three year average burn rate exceeds 2% AND exceeds an amount that is one standard deviation in excess of its GICS industry mean (segmented by Russell 3000 and non-Russell 3000 companies). A company that exceeds both of the foregoing three year average burn rates amounts can avoid a negative vote if it commits in a public filing to maintain a burn rate over the next three fiscal years that is no higher than one standard deviation in excess of its industry mean as calculated at the time of the proposal. Restricted shares or other "full-value"

awards granted will be counted against the burn rate based on the following multiplier that varies based on a company's annual stock price volatility:

<b>Company Characteristics</b>	<b>Annual Stock Price Volatility</b>	<b>Multiplier</b>
High Volatility	53% or greater	1.5 to 1
Medium Volatility	25% to 52.99%	2.0 to 1
Low Volatility	25% or lower	4.0 to 1

#### **A. OBRA-Related Compensation Proposals**

- **Amendments that Place a Cap on Annual Grant or Amend Administrative Features**

Northern Trust generally votes **for** plans that simply amend shareholder-approved plans to include administrative features or place a cap on the annual grants any one participant may receive to comply with the provisions of Section 162(m) of OBRA.

- **Amendments to Added Performance-Based Goals**

Northern Trust generally votes **for** amendments to add performance goals to existing compensation plans to comply with the provisions of Section 162(m) of OBRA.

- **Amendments to Increase Shares and Retain Tax Deductions Under OBRA**

Votes on amendments to existing plans that would both increase shares reserved AND qualify the plan for favorable tax treatment under the provisions of Section 162(m) should be evaluated on a **case-by-case** basis.

- **Approval of Cash or Cash-and-Stock Bonus Plans**

Northern Trust generally votes **for** cash or cash-and-stock bonus plans to exempt the compensation from taxes under the provisions of Section 162(m) of OBRA.

#### **B. Proposals Concerning Executive and Director Pay**

Northern Trust generally votes **for** proposals that call for ratification of the compensation of the named Executive Officers and the accompanying narrative disclosure of material factors provided to understand the Summary Compensation Table in the Company's proxy statement where Northern Trust believes that the specific circumstances relating to the individual company warrant such shareholder involvement.

Northern Trust votes on a **case by case** basis on shareholder advisory votes concerning the compensation of named executive officers, taking into account whether the current disclosure of factors required by Item 402 of Regulation S-K is adequate, whether the

executive compensation is sufficiently tied to performance goals and whether performance metrics are adequately disclosed and reasonable.

Northern Trust generally votes proposals regarding the frequency of advisory votes on executive compensation in accordance with the recommendation of the issuer's board of directors, as long as such recommendations are in compliance with existing rules and regulations. If the issuer's board of directors does not make a recommendation, then Northern Trust generally votes **for** the frequency of such votes to occur on a triennial basis, unless regulations or rules dictate that such votes should occur on a more frequent basis.

Northern Trust generally votes on a **case-by-case** basis all other shareholder proposals that seek additional disclosure of executive and director pay information.

Northern Trust votes on a **case-by-case** basis all other shareholder proposals that seek to limit executive and director pay.

### **C. Golden and Tin Parachutes**

Northern Trust generally votes **against** shareholder proposals to have golden and tin parachutes submitted for shareholder ratification.

### **D. Employee Stock Ownership Plans (ESOPs) and Other Broad-Based Employee Stock Plans**

Northern Trust generally votes **for** proposals to approve an ESOP or other broad-based employee stock purchase or ownership plan, or to increase authorized shares for such existing plans, except in cases when the number of shares allocated to such plans is “excessive” (i.e., generally greater than ten percent (10%) of outstanding shares).

### **E. 401(k) Employee Benefit Plans**

Northern Trust generally votes **for** proposals to implement a 401(k) savings plan for employees.

### **F. Director Retirement Benefits**

Northern Trust generally votes **for** shareholder proposals requesting companies cease to pay retirement benefits to directors.

## **IX. State of Incorporation**

### **A. Voting on State Takeover Statutes**

Northern Trust votes on a **case-by-case** basis proposals to opt in or out of state takeover statutes (including control share acquisition statutes, control share cash-out statutes, freezeout provisions, fair price provisions, stakeholder laws, poison pill endorsements, severance pay and labor contract provisions, anti-greenmail provisions, and disgorgement provisions).

### **B. Voting on Reincorporation Proposals**

Proposals to change a company's state of incorporation are examined on a **case-by-case** basis.

## **X. Mergers and Corporate Restructurings**

### **A. Mergers and Acquisitions**

Votes on mergers and acquisitions are considered on a **case-by-case** basis, taking into account at least the following:

- anticipated financial and operating benefits;
- offer price (cost vs. premium);
- prospects of the combined companies;
- how the deal was negotiated; and
- changes in corporate governance and their impact on shareholder rights.

Northern Trust generally votes on a **case-by-case** basis in cases where, in connection with a merger or acquisition seeking shareholder approval, a separate shareholder vote is required to approve any agreements or understandings regarding compensation disclosed pursuant to Item 402(t) of Regulation S-K (golden parachute arrangements).

### **B. Corporate Restructuring**

Votes on corporate restructuring proposals, including minority squeezeouts, leveraged buyouts, spin-offs, liquidations, and asset sales are considered on a **case-by-case** basis.

### **C. Spin-offs**

Votes on spin-offs are considered on a **case-by-case** basis depending on the tax and regulatory advantages, planned use of sale proceeds, market focus, and managerial incentives.

#### **D. Asset Sales**

Votes on asset sales are made on a **case-by-case** basis after considering the impact on the balance sheet/working capital, value received for the asset, and potential elimination of diseconomies.

#### **E. Liquidations**

Votes on liquidations are made on a **case-by-case** basis after reviewing management's efforts to pursue other alternatives, appraisal value of assets, and the compensation plan for executives managing the liquidation.

#### **F. Appraisal Rights**

Northern Trust generally votes **for** proposals to restore, or provide shareholders with, rights of appraisal.

#### **G. Changing Corporate Name**

Northern Trust generally votes **for** changing the corporate name.

#### **H. Adjourn Meeting**

Northern Trust generally votes **against** proposals giving management discretion to adjourn a meeting of shareholders in order to solicit additional votes.

### **XI. Mutual Funds**

#### **A. Election of Trustees**

Votes on trustee nominees are evaluated on a **case-by-case** basis.

#### **B. Investment Advisory Agreement**

Votes on investment advisory agreements are evaluated on a **case-by-case** basis.

### **C. Fundamental Investment Restrictions**

Votes on amendments to a fund's fundamental investment restrictions are evaluated on a **case-by-case** basis.

### **D. Distribution Agreements**

Votes on distribution agreements are evaluated on a **case-by-case** basis.

## **XII. Social and Environmental Issues**

A. Northern Trust generally votes **for** proposals advocating the elimination of workplace discrimination based on sexual orientation or gender identity.

B Northern Trust generally votes **for** proposals requesting increased disclosure regarding the environmental impact of a company's operations and products and initiatives to curtail these risks, unless sufficient information has been disclosed to shareholders or is otherwise publicly available.

C Northern Trust generally votes **for** proposals requesting the issuance of corporate sustainability reports, as well as disclosure, where relevant, concerning the emission of greenhouse gasses and the use of fracturing in connection with the extraction of natural gases,

D. Northern Trust generally votes **for** proposals requesting the issuance of reports by a company detailing its energy efficiency plans.

In other social and environmental issues, Northern Trust generally supports the position of a company's board of directors when voting on shareholder initiated social and environmental proposals. Although Northern Trust acknowledges that the economic and social considerations underlying such proposals are often closely intertwined, we believe that in most cases the management group and elected directors are best positioned to make corporate decisions on these proposals.